

BALANCE SHEET

As at 31 December 2017

Unit: VND

ASSET	Code	Description	Closing balance 31/12/17	Opening balance 01/01/17
A – SHORT-TERM ASSETS	100		165,221,613,570	153,781,818,101
I. Cash and cash equivalents	110		25,768,924,199	12,721,014,078
1. Cash	111	V.01	25,768,924,199	12,721,014,078
2. Cash equivalents	112			
II. Short-term investments	120			
1. Trading securities	121			
2. Allowances for decline in value of trading securities (*)	122			
III. Short-term receivables	130		78,662,467,790	78,570,430,808
1. Short-term trade receivables	131	V.03a	70,113,488,658	76,457,083,109
2. Short-term repayments to suppliers	132		9,286,807,103	1,454,268,581
6. Other short-term receivables	136	V.04a	686,853,875	1,113,685,314
7. Short-term allowances for doubtful debts (*)	137		(1,424,681,846)	(454,606,196)
8. Shortage of assets awaiting resolution	139			
IV. Inventories	140		59,895,004,804	61,667,236,023
1. Inventories	141	V.07	60,222,134,607	62,052,839,331
2. Allowances for decline in value of inventories (*)	149		(327,129,803)	(385,603,308)
V. Other current assets	150		895,216,777	823,137,192
1. Short-term prepaid expenses	151	V.13a	727,848,721	823,137,192
2. Deductible VAT	152		167,368,056	
3. Taxes and other receivables from government budget	153			
5. Other current assets	155	V.14a		
B – LONG-TERM ASSETS	200		34,902,855,019	32,196,830,096
I. Long-term receivables	210		303,197,347	140,680,811
6. Other long-term receivables	216	V.04b	303,197,347	140,680,811
II. Fixed assets	220		32,830,564,626	24,802,570,642
1. Tangible fixed assets	221	V.09	28,583,912,850	20,447,119,282
- Historical costs	222		62,405,425,779	46,602,112,752
- Accumulated depreciation (*)	223		(33,821,512,929)	(26,154,993,470)
3. Intangible fixed assets	227	V.10	4,246,651,776	4,355,451,360
- Historical costs	228		5,636,455,564	5,636,455,564
- Accumulated depreciation (*)	229		(1,389,803,788)	(1,281,004,204)
III. Investment properties	230	V.12		
- Historical costs	231			
- Accumulated depreciation (*)	232			
IV. Long-term assets in progress	240		0	6,823,568,105
1. Long-term work in progress	241			
2. Construction in progress	242	V.08b		6,823,568,105
V. Long-term investments	250			
3. Investments in equity of other entities	253			
4. Allowances for long-term investments (*)	254			
VI. Other long-term assets	260		1,769,093,046	430,010,538
1. Long-term prepaid expenses	261	V.13b	1,769,093,046	430,010,538
TOTAL ASSETS (270 = 100 + 200)	270		200,124,468,589	185,978,648,197

BALANCE SHEET

As at 31 December 2017

Unit: VND

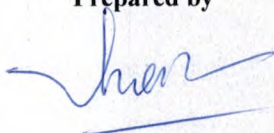
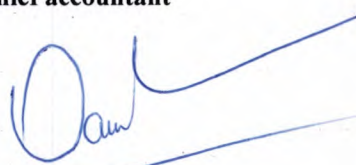
<i>SOURCES</i>	Code	Description	Closing balance 31/12/17	Opening balance 01/01/17
C - LIABILITIES	300		115,220,890,019	103,200,016,334
I. Short-term liabilities	310		114,421,227,253	101,677,375,664
1. Short-term trade payables	311	V.16a	63,965,221,424	42,246,080,513
2. Short-term prepayments from customers	312		443,768,769	495,512,769
3. Taxes and other payables to government budget	313	V.17	468,320,928	1,103,500,116
4. Payables to employees	314		1,913,791,497	2,369,345,220
5. Short-term accrued expenses	315	V.18a	43,988,830	48,218,474
6. Short-term intra-company payables	316			
7. Payables under schedule of construction contract	317			
8. Short-term unearned revenues	318			
9. Other short-term payments	319	V.19a	3,059,836,159	6,663,759,169
10. Short-term borrowings and finance lease liabilities	320	V.15a	42,406,734,691	46,615,235,688
11. Short-term provisions	321	V.23a		
12. Bonus and welfare fund	322		2,119,564,955	2,135,723,715
II. Long-term liabilities	330		799,662,766	1,522,640,670
8. Long-term borrowings and finance lease liabilities	338	V.15b	799,662,766	1,522,640,670
12. Long-term provisions	342	V.23b		
D - OWNER'S EQUITY	400		84,903,578,570	82,778,631,863
I. Owner's equity	410	V.25	84,903,578,570	82,778,631,863
1. Contributed capital	411		54,674,320,000	54,674,320,000
- Ordinary shares with voting rights	411a		54,674,320,000	54,674,320,000
- Preference shares	411b			
2. Capital surplus	412		3,816,120,000	3,816,120,000
3. Conversion options on convertible bonds	413			
4. Other capital	414			
8. Development and investment funds	418		7,555,420,835	6,260,690,835
11. Undistributed profit after tax	421		18,857,717,735	18,027,501,028
- Undistributed profit after tax brought forward	421a		6,525,565,628	5,080,206,496
- Undistributed profit after tax for the current year	421b		12,332,152,107	12,947,294,532
12. Capital expenditure funds	422			
TOTAL SOURCES (440 = 300 + 400)	440		200,124,468,589	185,978,648,197

Prepared by

Chief accountant

Dong Nai, January 19, 2018

General Director


Ms. Nguyen Thi Dieu Hien

Ms. Huynh Thi Kim Oanh

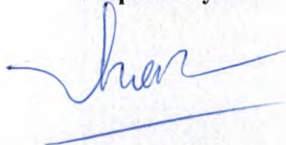
Mr. Nguyen Thien Canh

INCOME STATEMENT**For the fiscal year ended 31 December 2017**

Unit: VND

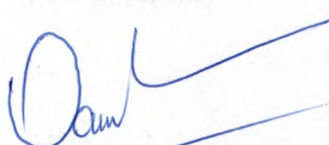
Item	Code	Note	Current year	Previous year
1. Revenues from sales and services rendered	01	VI.1	341,128,578,620	322,106,586,158
2. Revenue deductions	02	VI.2	565,051,000	10,030,000
3. Net revenues from sales and services rendered (10=01-02)	10		340,563,527,620	322,096,556,158
4. Costs of goods sold	11	VI.3	257,817,568,348	254,687,420,663
5. Gross revenues from sales and services rendered (20=10-11)	20		82,745,959,272	67,409,135,495
6. Financial income	21	VI.4	66,121,860	97,728,652
7. Financial expenses	22	VI.5	3,805,002,369	3,502,551,951
- In which: Interest expenses	23		3,308,343,208	3,081,683,694
8. Selling expenses	25	VI.8	46,746,374,501	36,934,575,326
9. General and administration expenses	26	VI.8	19,402,382,138	12,997,079,494
10. Net profits from operating activities {30 = 20 + (21 - 22) - (25 + 26)}	30		12,858,322,124	14,072,657,376
11. Other income	31	VI.6	675,454,545	13,468,981
12. Other expenses	32	VI.7	55,312,212	389,986,320
13. Other profits (40 = 31 - 32)	40		620,142,333	(376,517,339)
14. Total net profit before tax (50 = 30 + 40)	50		13,478,464,457	13,696,140,037
15. Current corporate income tax expenses	51	VI.10	1,146,312,350	748,845,505
16. Deferred corporate income tax expenses	52	VI.11		-
17. Profits after enterprise income tax (60 = 50 - 51 - 52)	60		12,332,152,107	12,947,294,532
18. Basic earnings per share (*)	70		2,256	2,027
19. Diluted earnings per share (*)	71		2,256	2,027

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Chief accountant



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Dong Nai, January 19, 2018

General Director



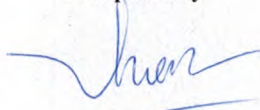
Mr. Nguyen Thien Canh

CASH FLOW STATEMENT
(Direct method)
For the fiscal year ended 31 December 2017

Unit: VND

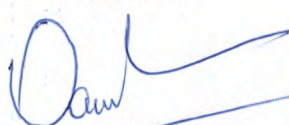
Item	Code	Note	This year	Previous year
I. Cash flows from operating activities				
1. Proceeds from sales and services rendered and other revenues	01		378,935,127,393	348,916,025,230
2. Expenditures paid to suppliers	02		(282,834,116,986)	(300,017,843,979)
3. Expenditures paid to employees	03		(28,122,751,995)	(29,057,311,695)
4. Paid interests	04		(3,310,401,039)	(3,066,018,288)
5. Paid enterprise income tax	05		(872,315,189)	(807,661,451)
6. Other proceeds from operating activities	06		2,731,584,320	2,710,161,556
7. Other expenditures on operating activities	07		(35,188,604,443)	(31,250,233,836)
Net cash flows from operating activities	20		31,338,522,061	(12,572,882,463)
II. Cash flows from investing activities				
1. Expenditures on purchase and construction of fixed assets and long-term assets	21		(7,391,430,509)	(9,786,873,290)
2. Proceeds from disposal or transfer of fixed assets and other long-term assets	22		490 000 000	
3. Expenditures on loans and purchase of debt instruments from other entities	23			
4. Proceeds from lending or repurchase of debt instruments from other entities	24			
5. Expenditures on equity investments in other entities	25			
6. Proceeds from equity investment in other entities	26			
7. Proceeds from interests, dividends and distributed profits	27		35,112,514	43,419,604
Net cash flows from investing activities	30		(6,866,317,995)	(9,743,453,686)
III. Cash flows from financial activities				
1. Proceeds from issuance of shares and receipt of contributed capital	31			13 675 420 000
2. Repayment of contributed capital and repurchase of stock issued	32			
3. Proceeds from borrowings	33		220,444,728,945	244,806,248,977
4. Repayment of principal	34		(225,376,207,846)	(232,134,069,740)
5. Repayment of financial principal	35			
6. Dividends and profits paid to owners	36		(6,492,815,044)	(6,492,780,900)
Net cash flows from financial activities	40		(11,424,293,945)	19,854,818,337
Net cash flows during the fiscal year (50 = 20+30+40)	50		13,047,910,121	(2,461,517,812)
Cash and cash equivalents at the beginning of fiscal year	60		12,721,014,078	15,182,531,890
Effect of exchange rate fluctuations	61			
Cash and cash equivalents at the end of fiscal year	70	VII.34	25,768,924,199	12,721,014,078

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Ms. Nguyen Thi Dieu Hien

Chief accountant



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Dong Nai, January 19, 2018
General Director

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